



ROTARY Club of Sussex Inc.
P. O. Box 7004, Sussex Corner NB E4E 5M3
Club #6355 District #7810
www.sussexrotary.org

COWBELL - October 24, 2016

Attendance: Bob B., Angie C., Melissa C., Jeff F., Rhonda H., Paul K., Ed K., Greg K., Robert K., Harold L., Mary M., Lou M., Tina M., Bruce N., Bob S., Jason T., Bob T., Shelley V., Alaina A., Robert L.

Regrets: Rhoda W., Donna Gilchrist, Lisa, Cecile, Ian, Don. I., Alaina L.,

Guests: Jane Keith, Wendy St. Peter, Speaker Ed Keith re Sunshine House Financial Center

Grace, Toast to the Queen and Canada

Welcome: Bruce Northrup, Chair, welcomed everyone to the meeting

Introduction of Speaker: Ange C. had a very informative and lengthy Intro for Ed and his team at Sunshine House Financial Center.

Ed's Presentation:

Ed gave a presentation for the entire office and focused first on the staff (Greg Sr., Jane, Ed and Wendy) and the history of their staff and brokerage and finished by detailing their operations, services and expertise in the Life, Health and Group Insurance industry as well as the Financial side with regards to Investments, etc. They focus on a holistic review and service with their clients, concentrating on achieving and maintaining their financial goals. They are a brokerage so they have access to multiple industry leading insurance Companies and broker for all of the major companies.

Ed started with Greg (Sr.) and his part of the business, Greg started in the industry in the mid 80's and originally had his brokerage only in Saint John but living in Sussex at the time he decided to open the existing brokerage in Sussex in 1990 where he has grown and expanded the business to new levels for the past 25+ years. Greg is a member of many local groups, too many to name them all but to name a few, he is a Past President of the minor hockey league in Sussex, Past Pres of the Sussex and District Chamber of Commerce, a Rotary Member and the Current President of the local Canadian Parents for French Board of Directors.

Ed's mother Jane is the Office Manager (aka the real boss said Ed) and she has been working alongside Greg for a number of years as the financial planner, she holds both a license in Life Insurance as well as the Mutual Fund Credentials for the Investment / Financial side of the business. Jane is also a believer in being involved in the community and giving back where and when she can and is also involved with the CPF NB Group and is currently the President of the Sussex Vale Transition House Board of Directors.

Ed himself was born in Newfoundland and raised in Sussex. He claimed, like many of us I'm sure, that he was an interesting student behaviorally in his early years in School and wished Rhoda was there to support his claim, but, also like many of us, he did well academically which made up for the occasional classroom antics. Ed moved on to earn his Bachelor Degree in History and Political Science and his Master's in Education. Ed spent time in his early career in education in Rothesay and KV and finished in the Sussex Middle School. Ed joined the Sunshine House Financial Center in 2013 and was recognized in 2014/15 as a Leading Advisor in Atlantic Canada and Quebec and more recently in 2015 has been recognized as Leading in NB and Newfoundland by Freedom 55. Ed is also involved in Rotary, Crosswinds and the CPF and has been involved in sports all his life both on the team and coaching the teams in Sussex.

Wendy joined their team and is the Group Benefits Specialist and Marketing head in the office, she has access to all the major insurers for Life, Health and Group Benefits and offer solutions that fit the customer's needs by working with them to determine the best options for them and building the solution with their markets for both Insurance and Investments.

Thanker: Shelley thanked Ed and we will have a book donated to the Sussex Library in Ed's Name.

Committee Reports:

Tina – Trip Tickets are at Rainbow Printing getting processed as we speak and a list and tickets will be distributed to members very soon, likely as early as next week.

Tina – Remembrance Day Parade – Rotarians will be meeting at the Legion at 10:15 on Friday the 11th for a 10:30 departure of the parade. All Rotarians are encouraged to join, bring family, friends and children to walk in the parade and remember to proudly wear your Rotary Shirts.

Bruce – Breakfast club is going very well and is busier than ever. He will be distributing a list to members to volunteer some time to the club. Next Wednesday, November 16, Jason Thorne is on duty.

Ed & Ange – Interviews for the Short Term Youth Exchange start tonight, more to follow.

Shelley – The Interact Club will be having their inaugural meeting next Monday afternoon at the Sussex Library from 4:00 – 5:00 and Lisa and Shelley will be there to help them out on their first meeting. They will be asking members to pitch in and we would like to have at least 2 members attend each meeting if possible, this is very important and fundamental to launching this club.

Happy / Sad Bucks

Chase the Joker: Alex C.'s ticket was drawn but he was not in attendance to draw his card and Donna also had the cards with her and she had submitted her regrets. Therefore, Alex will draw his card first thing on Monday, November 14th (after we sell the 50/50 tickets for subsequent draws ☺...)

Next Meeting: The next Club meeting has been scheduled for Monday, Nov 14th, 2016, at All Seasons Inn and Restaurant starting at 12:15 pm.